

MEETING NEWS

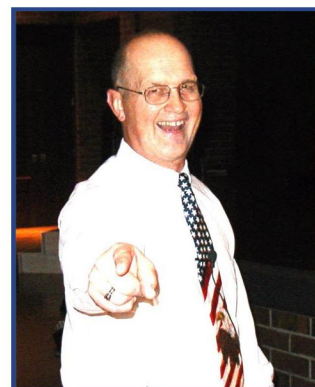
General Membership Meeting Bill Collar – If It Is To Be: It's Up To Me!

Wednesday April 20, 2011

Gathering: 6:00 pm – Dinner and Networking: 6:30 pm – Program 7:00 pm

Liberty Hall Banquet & Conference Center

800 Eisenhower Drive
 Kimberly, WI 54136



For many the economy over the past two years has taken its toll on keeping a positive outlook. Now we face devastation in our community with severe storms that tore apart our homes and businesses. Sigh. Wait. Fox Valley NARI has just what you need to turn that outlook around! Attitudes are contagious and we got one you want to catch!

Bill Collar is probably a familiar face and name to you. Bill has been a local celebrity as a social studies teacher and football coach for 35 years, the last 29 at Seymour High School. He has been recognized as Social Studies Teacher of the Year, Wisconsin Teacher of the Year, and Wisconsin Football Coach of the Year. He coached state champions in football and track and earned a spot in the Wisconsin Football Coaches Hall of Fame. Today he continues to be celebrity as a unique motivational speaker. Bill combines a rich treasure of motivational principles with common sense and humorous anecdotes.

Bill has authored two books, Exceeding the Standards: Teaching with Pride, Poise, and Passion and It's More than A Game, a character-building book for youth. Bill has spoken with groups ranging from the Wisconsin Badger Rose Bowl Champions to the national sales staff for Riddell, Inc. Fox Valley NARI is honored to have Bill speak to our members and guests!

Join us for Bill's dynamic presentation "If It Is To Be: It's Up To Me" emphasizing the value of keeping a positive attitude as the key to personal motivation and enjoying life. Numerous anecdotes and historical references are used to illustrate the importance of maintaining a great attitude. Bill emphasizes personal characteristics that are essential in communicating with others. Since attitudes are contagious, Bill will convey time-tested tips to pave the path to peak performance. It's your attitude, not your aptitude that determines your altitude! Stay high on life and go all the way with PMA! www.billcollar.com

Advanced reservations are required for this dinner meeting. Please RSVP online at www.remodefvalley.com your attendance and that of any other business partners or guests no later than the end of business on Tuesday April 19. Payment can also be paid upon registration at the meeting. Checks can be made out to Fox Valley NARI. Diane Welhouse can be reached at 920-585-4794 or email info@remodefvalley.com. Meetings are included for one person per business membership. For all other attendees, meetings are \$20.00 per person.

MISSION

Promote professionalism, education and ethics within the remodeling industry throughout the Fox Cities

VISION

Committed to providing innovative vision and exemplary leadership in support of industry excellence

FOX VALLEY NARI CHAPTER

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www.remodelfoxvalley.com

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Habitat ReStore and NARI Ask a Pro

Fox Cities Habitat ReStore and Fox Valley NARI have partnered to have a NARI Ask-A-Pro program the third Saturday of every month. The purpose of the Ask-A-Pro program is to provide a do-it-yourself forum for customers at the ReStore that will drive customers and purchases to both the ReStore as well as to your businesses. We are looking for simple DIY projects for fixing, remodeling or updating homes. Here are some session ideas:

- Cutting trim work.
- Fixing a leaky faucet or changing a shower faucet
- Installing a garbage disposal or replacing a sink
- Glazing windows
- Painting techniques
- Measuring and installing a new window
- Measuring and installing a door
- Installing drywall
- Installing a yard light
- Installing ceramic tile, carpet or laminate
- Installing cabinetry (both upper and lower)
- Installing siding (includes around windows, corners starter strip and finishing)
- Making a raised garden bed or other landscaping
- Repair a chair or table
- Other ??

Ideas are endless and you get to pick the topic! What can you offer? Join us the third Saturday of the month from 1:00 to 2:00 pm to promote NARI, your business and the ReStore. The upcoming Saturday reserved for NARI professionals to fill are:

- April 16: *ReStore Earth Day Event – must be an Earth Friendly forum*
- May 21
- June 18

ReStore would like to continue to program throughout the year, but NARI membership participation must support the program. For more information and to reserve your spot please contact Diane Angeletti Habitat ReStore Special Events Manager at 920-967-8901.



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PRESIDENT'S INSIGHT

Craig Le Beau

Fellow Members,

The month of April brings transition to spring where Old Man Winter hibernates and the Mother Nature bestows upon us the waking of the land with budding trees and blooming flowers. April and spring also happen to coincide with Earth Day. Earth Day is to promote awareness and appreciation for the Earth's environment. As remodelers we can offer environmentally positive or %green+means for our customers. Bathrooms are a major source of energy loss, with multiple taps for running water and heat requirements. Below are some of the best ideas in green bathroom remodeling to remind us all how we can help our environment one customer at time.

Reduce Water Flow - A faucet aerator will reduce water flow from the tap by up to 50%. Low-flow shower heads are also available to increase water conservation. Technology has improved these water reducers so that the reduced flow is barely noticeable.

Green Toilets - There is also new technology for toilet water usage. Dual-flush toilets are now available that have different water usage for liquid or solid waste. Many new toilet models also have smaller reservoir tanks- however, older models do have adjustable tank levels, so that you needn't replace an old fixture.

Use the Sun to Heat - Staying warm in the bathroom is an important consideration. Rather than installing wall heaters, skylights can let in sunlight to warm the area, and reduce the use of electricity. Another electricity reducing option is changing old bulbs for CFLs (compact fluorescent lights); more energy efficient replacements for the multiple lights that are often found in bathrooms.

Consider Tankless Water Heaters - Water heaters are a huge source of energy consumption for the bathroom. Traditional water heaters use energy to heat the water and even more to keep the stored water warm. New, tankless water heaters heat water only as it travels through the pipes. Insulating the pipes of your old hot water heater will also reduce its energy usage.

Green Countertops - Granite and ceramic are popular options for countertops and floors. However, glass, tile or recycled ceramic are great alternatives. They are locally available, so less energy is used to ship them, and are more environmentally friendly as they have not been quarried or use energy expensive processes to be made.

Green Flooring Options - Bamboo is a very popular choice for environmentally conscious flooring. Bamboo grows quickly, so that it needs no replanting or pesticides. Cork is also popular, comes in a wider variety of colors, and is a 100% renewable resource. Natural linoleum, made from renewable resources like clay, cork, or limestone instead of plastic, is another green flooring option. Natural linoleum is just as durable as traditional linoleum. Concrete can also be an alternative. The thought of exposed concrete may not seem attractive, but there are plenty of low-VOC finishes that provide a variety of shines and textures. Also, concrete absorbs heat, especially from in-floor heating, which will make your house seem warmer and reduce your heating bills. Recycled flooring materials are another option. Recycled rubber, which may bring playgrounds to mind at first, can be finished in a way that makes it a good replacement for linoleum. Recycled tile or ceramic flooring is also available, and can give you the look you want without the energy consumption of original tile or ceramic flooring.

Green painting options - The strong odor of most paints comes from their high VOC content. These compounds can cause many health problems, and are dangerous to the environment. There are now low- or no-VOC paints available, which are clearly labeled. Natural paints, made from plant dyes, clay, beeswax or natural latex are also available.

At first glance, green home remodels can appear expensive. But when you consider the money you will be saving on bills plus possible tax rebates, not to mention the peace of mind that being environmentally friendly will bring, the change is completely worth it.

Look forward to seeing you at the April General Membership Meeting featuring Bill Collar!

Craig Le Beau
President

Fox Valley NARI Membership Blitz

How are your recruiting efforts going? Every day you work with contractors, sub-contractors and suppliers that are quality, reputable businesses that are not NARI members. Have you spoken to them about NARI? Have you asked them to join NARI? If not, or if it has been a while, this is your opportunity to introduce NARI to them and get rewarded in the process! The Membership Blitz is on! It is a focused campaign to obtain more quality and qualified members to join our Fox Valley NARI Chapter.

From now until June 1 the teams will compete to recruit the most qualified members. To be counted the new proposed member must complete and submit an application to the Chapter. The Board will review the application in the same process all applications are reviewed and voted on. If the member meets the requirements and standards of the Chapter, they will be voted in and accepted. At that point the new member is classified as an official new member for the recruiting current member and competition. That new member then becomes a member of your team and is eligible to participate in the competition.

Of course everyone wants to know - What's in it for me? Well not only a greater networking pool of members, new potential business partners, a stronger Chapter, greater NARI awareness in the industry and community and if that isn't enough how about a \$10 gas gift card for each approved new member! The team which brings in the most new approved members wins the competition. Besides bragging rights, each current member that recruited a new member receives an additional \$10 gift card for each new member!

The Fox Valley NARI Website (www.remodelfoxvalley.com) is a great resource of information and materials to help you in your recruiting efforts. The membership application can be found here www.remodelfoxvalley.com/pdf/FVNari_member_app.pdf. If you would like membership recruitment folders please call or email the Chapter office at 920-832-9003 or info@remodelfoxvalley.com.

Get in the Swing with the 13th Annual Fox Valley NARI Golf Outing Friday June 10, 2011

The Fox Valley NARI largest outing and fundraiser of the year is fast approaching!
Are you involved yet? If not, now is the time!

Do you golf or know anyone who enjoys an afternoon at the links? Tee times are filling up fast so submit your entry or get your foursome together and have a fun afternoon at High Cliff Golf Course. The outing is open to anyone so bring co-workers, suppliers, business partners, family or friends. For \$90 per person they will enjoy a fun filled afternoon of 18 holes of golf with cart in a shotgun scramble format. There will be lunch, goody bags for everyone and surprise challenges on the course to win cash and prizes. There will also be various prizes awarded for your skills on the course. After golf there will a cocktail hour and family style dinner full of more opportunities to network and take home prizes and gifts. What a great way to spend a Friday afternoon and evening!

Not a golfer? No problem! We have many volunteer opportunities available! Pending your schedule, in the morning we have setup and registration. In the late afternoon and evening we have dinner setup, auction and raffle prize setup and selling of raffle tickets. If you have most of the day available and would enjoy an afternoon relaxing on beautiful High Cliff Golf Course meeting and networking with people, we have several hole challenges that need administration. Bring a friend and enjoy the afternoon outdoors helping Fox Valley NARI raise funds! Volunteers will be treated to a complementary dinner after the outing.

So you're not a golfer and other commitments will keep you from volunteering. We still have opportunities for you to be involved! Be a sponsor or donate prizes, raffle items or gifts. There are many ways to advertise your business by sponsoring a hole, the practice green, beverages or carts. How about donating a hole prize, an auction item or raffle item. If your business doesn't have items to provide, feel free to make up gift baskets with your business name on it! We are also looking for items to fill our golfers' goody bags (this will require a minimum quantity of 100).

The following pages of this newsletter are the golf registration form and sponsorship forms. If you have any questions, wish to discuss other sponsorship opportunities or donations or have an interest in signing up to volunteer; please contact the Fox Valley NARI office at 920-832-9003 or by email at info@remodelfoxvalley.com. We look forward to seeing you at the golf outing! FOUR!!

13th ANNUAL FOX VALLEY NARI GOLF OUTING



FRIDAY
JUNE 10, 2011

PROGRAM



10:30 TO 11:45 AM

- ◆ REGISTRATION
- ◆ PRACTICE GREEN
- ◆ LUNCH

11:45 AM TO NOON

- ◆ WELCOME AND ANNOUNCEMENTS

NOON TO 5:00 PM

- ◆ SCRAMBLE SHOT-GUN START

5:00 TO 6:00 PM

- ◆ COCKTAIL HOUR
- ◆ RAFFLE SALES

6:00 PM

- ◆ DINNER

6:45 PM

- ◆ NARI OVERVIEW
- ◆ GOLF RESULTS
- ◆ HOLE PRIZES
- ◆ CONTESTS
- ◆ RAFFLES

EVENT REGISTRATION



COMPANY: _____

NAME: _____

EMAIL: _____

TELEPHONE: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

ENTRY FEE:

- \$340 PER FOURSOME \$90 PER INDIVIDUAL

GOLFER 1: _____

GOLFER 2: _____

GOLFER 3: _____

GOLFER 4: _____

DINNER ONLY OPTION:

- \$25 PER PERSON X _____

ONLINE REGISTRATION AND PAYMENT AT WWW.REMODELFOXVALLEY.COM

ENCLOSED IS A CHECK (PAYABLE TO FOX VALLEY NARI) FOR: _____

PAYMENT MUST BE INCLUDED TO SECURE RESERVATION!

MAIL TO: Fox Valley NARI, P. O. Box 1152, Appleton, WI 54912-1152
920-832-9003 OR INFO@REMODELFOXVALLEY.COM

VOLUNTEERS NEEDED!

THE FOX VALLEY NARI GOLF OUTING IS A RAIN OR SHINE EVENT. IN THE EVENT OF A RAINOUT, THE EVENING PROGRAM WILL START WITH COCKTAILS AT 5:00 PM. THERE WILL BE RAIN CHECKS FOR GOLF. PLEASE DRINK RESPONSIBLY AND SELECT A DESIGNATED DRIVER FOR THE OUTING.

APPROPRIATE GOLF ATTIRE REQUIRED. NO CUT-OFFS, TANK TOPS OR T-SHIRTS, PLEASE.

PROCEEDS BENEFIT FOX VALLEY NARI AND ITS CHARITABLE PROGRAMS.



DEADLINE FOR GOLF TEAMS AND DINNER REGISTRATION IS WEDNESDAY JUNE 1. SPACE IS LIMITED.

THE FOX VALLEY NATIONAL ASSOCIATION OF THE REMODELING INDUSTRY IS THE HOMEOWNERS RESOURCE FOR FINDING QUALITY CONTRACTORS, DESIGN-BUILD FIRMS, SUPPLIERS AND OTHER RELATED PROFESSIONALS IN NORTHEASTERN WISCONSIN. FOX VALLEY NARI IS A NON-PROFIT TRADE ASSOCIATION WHOSE MEMBERS PLEDGE TO UPHOLD THE ASSOCIATION'S CODE OF ETHICS AND ARE DEDICATED TO PROFESSIONALISM AND INTEGRITY OF THE REMODELING INDUSTRY.

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- ◆ RAFFLES

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DEADLINE FOR SPONSORSHIP REGISTRATION IS WEDNESDAY JUNE 1. SPACE IS LIMITED.

SPONSORSHIP OPPORTUNITIES



CALL OR E-MAIL FOX VALLEY NARI FOR MORE INFORMATION AND OTHER SPONSORSHIP OPPORTUNITIES!
920-832-9003 OR INFO@REMODELFOXVALLEY.COM

COMPANY: _____

NAME: _____

EMAIL: _____

TELEPHONE: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

ALL SPONSORSHIPS ARE RECOGNIZED IN THE GOLF RULES AND EVENTS FLYER, DINNER PROGRAM BOOK, FOX VALLEY NARI NEWSLETTER AND WEBSITE, PLUS:

LUNCH SPONSOR – SIGNAGE AT LUNCH WITH COMPANY NAME AND LOGO \$500

BEVERAGE SPONSOR – ONE ON COURSE DRINK COUPON PER PERSON WITH COMPANY NAME AND LOGO \$400

GOLF CARTS SPONSOR – SIGNAGE WITH COMPANY NAME AND LOGO PER CART \$250

PUTTING GREEN SPONSOR – SIGNAGE AT GREEN WITH COMPANY NAME AND LOGO \$250

HOLE SPONSOR – SIGNAGE AT TEE BOX WITH COMPANY NAME AND LOGO \$100

DONATE ITEM(S) FOR HOLE PRIZES, GIFT BAGS, AUCTION AND/OR RAFFLE.
ITEM(S) DESCRIPTION:

ENCLOSED IS A CHECK (PAYABLE TO FOX VALLEY NARI) FOR: _____

AUTHORIZING SIGNATURE: _____ DATE: _____

FOX VALLEY NARI IS A NON-PROFIT ORGANIZATION – CONTACT YOUR TAX ADVISOR REGARDING TAX DEDUCTIBILITY

MAIL TO: FOX VALLEY NARI, P. O. BOX 1152, APPLETON, WI 54912-1152

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NEW MEMBER SPOTLIGHT

Welcome! ABT Foundation Solutions, Inc.



ABT Foundation Solutions, Inc. provides over a decade of experience to fix foundation issues once and for all. Foundations should be stable and secure and basements dry and safe. Call the experts at ABT Foundation Solutions, Inc. to provide wet basement waterproofing, straightening and stabilizing bowing basement walls, lifting and supporting sinking foundations and installation of egress windows. ABT Foundation Solutions, Inc. provide reliable service, permanent solutions and transferable warranties. To learn more contact President, Eric Turner, at 920-733-4228 or by email at eric@callabt.com. Visit them on the web at www.callabt.com.

Special thank you to the following members who have renewed their membership!

- ◆ Advanced Home Technologies
- ◆ Wisconsin Building Supply
- ◆ Sierra Construction, LLC
- ◆ Fox Valley Technical College
- ◆ Keys & Sons Plumbing & Heating, Inc.
- ◆ Epiphany Law, LLC

Fox Valley NARI membership is at 48 members! Be sure to partner with and patronize your fellow members. A full list of members can be found at www.remodelfoxvalley.com.

CALENDAR OF EVENTS



April 20	General Membership Meeting, Liberty Hall Bill Collar, Motivational Speaker, If It Is To Be: It's Up To Me!	6:00 pm
April 24	Easter	
May 4	Fox Valley NARI Board of Directors Meeting, Plum Hill Café	5:30 pm
May 7	Rebuilding Together Fox Valley Annual Spring Project Day	
May 8	Mother's Day	
May 18	General Membership Meeting, Liberty Hall Epiphany Law, LLC	6:00 pm
May 30	Memorial Day	
June 1	Fox Valley NARI Board of Directors Meeting, Plum Hill Café Membership Blitz Ends	5:30 pm
June 10	Annual Golf Outing, High Cliff Golf Course	
June 13	Rebuilding Together Fox Valley Annual Golf Outing	
June 19	Father's Day	

There are no General Membership Meetings June, July and August. Meetings resume September.

Unless otherwise noted, General Membership Meetings are held the third Wednesday of the month at Liberty Hall & Conference Center. Networking begins at 6:00 pm with dinner and program following.