

**MISSION**

Promote professionalism, education and ethics within the remodeling industry throughout the Fox Cities

**VISION**

Committed to providing innovative vision and exemplary leadership in support of industry excellence

## MEETING NEWS

### General Membership Meeting

**OSHA Compliance in the Remodeling Industry**  
**Kelly Bubolz, Compliance Assistance Specialist**  
**US Department of Labor - OSHA**  
 Wednesday March 16, 2011

**Gathering: 6:00 pm – Dinner and Networking: 6:30 pm – Program 7:00 pm**

**Liberty Hall Banquet &  
 Conference Center**  
 800 Eisenhower Drive  
 Kimberly, WI 54136



It's the law, but are you following OSHA guidelines? Do you even know what the guidelines are for residential construction? Are you concerned to call OSHA and ask because you then might get inspected? If any of these questions represent your business, this is the NARI meeting for you. Compliance Assistance Specialist, Kelly Bubolz, will address your questions along with what is new within OSHA and changes coming in the near future.

Not convinced to attend this meeting yet? Are you aware of recent changes regarding fall protection? OSHA issued a directive (STD 3.1) in 1995 which permitted employers engaged in certain residential construction activities to use specified "alternative procedures" instead of conventional fall protection. In December 2010 OSHA withdrew directive STD 3.1 which means residential construction employers must adhere to the OSHA fall protection standards. Do you know what those standards are? How about standards for confined spaces? Scaffolding? Eye and face protection? Have you ever reviewed the OSHA Jobsite Safety Handbook? Not sure if you are compliant anymore? Come prepared to this meeting to get the information you need to be OSHA compliant and have any questions you have regarding OSHA and compliancy addressed.

Advanced reservations are required for this dinner meeting. Please RSVP online at [www.remodelfoxvalley.com](http://www.remodelfoxvalley.com) your attendance and that of any other business partners or guests no later than the end of business on Monday March 14. Payment can also be paid upon registration at the meeting. Checks can be made out to Fox Valley NARI. Diane Welhouse can be reached at 920-585-4794 or email [info@remodelfoxvalley.com](mailto:info@remodelfoxvalley.com). Meetings are included for one person per business membership. For all other attendees, meetings are \$20.00 per person.

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## Annual Sporting Clay Outing Recap

On Saturday February 19, thirteen shooters gathered for the 6<sup>th</sup> annual Fox Valley NARI Sporting Clay Shoot. The event was held once again at J & H Game Farm in Shiocton. Out on the course we had some fine shooting talent lead by Steve Bzdusek hitting the most targets for the men with a score of 45 out of 50. After the course skill is tested on the wobbly flurry and rabbit contest.

In addition, we would like to thank all our sponsors and prize donors. Thank you to Ryan Petersen for organizing and conducting this event. We hope to see you and more shooters at the 7<sup>th</sup> annual Sporting Clay outing February 2011.



## Fox Valley NARI 13<sup>th</sup> Annual Golf Outing Friday June 10, 2011

Spring is approaching fast and so is the 13<sup>th</sup> Annual Fox Valley NARI Golf Outing. Mark your calendar for Friday June 10, 2011! The outing will be held again at High Cliff Golf Course in Sherwood. The outing will feature lunch, scramble shotgun start at noon with drinks and dinner to follow. There will be course games, prizes, raffles and more! Start planning your foursome today! Open to men and women, members and non-members. Can't make golf that day, but want to support your NARI chapter join us for dinner!

If golf is just not your idea of a great time how about volunteering? We are looking for assistance with this year's fundraising event in planning, obtaining donations as well as outing day assistance. In addition, there are many sponsorship opportunities from hole, cart, beverage and lunch and/or item donation for prizes, auction and raffles available. If you are interested in playing, sponsoring or donating, please contact the NARI office at 920-832-9003 or via email at [info@remodelfoxvalley.com](mailto:info@remodelfoxvalley.com).

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# PRESIDENT'S INSIGHT

*Craig Le Beau*

Fellow Members,

As many of you are aware, we are now entering the busy season for most contractors and there are finally some good predictions on market trends. We are making head way!

Last month we celebrated Level Best Awards recognizing contractors for their outstanding work over the past 18 months. If you have not yet obtained your copy of the Fox Cities Magazine, the March issue should not be missed. Thank you to Level Best Awards partner and NARI member Fox Cities Magazine for featuring all the Level Best Awards winners in the magazine and selecting a winning remodel for the front cover! Thank you for making the Fox Valley NARI Level Best Awards program come to life in the communities in which we live. The winners will also be featured in a special addition newsletter and on the homepage of the Fox Valley NARI website.

I would like to personally thank all of the members who entered into this year's Level Best Awards. These awards are not possible without your time and effort to show off the work that you did throughout the previous year. In addition there are those whom without their assistance it would not have gone off as well as it did. Ryan Petersen for being the presiding officer in my absence, Joe Calgaro for his humorous but diligent way of announcing the winners, Becky Herring and the Level Best Awards Committee for their work in refining the program this year and Chris Dearing for accepting the entries and coordinating the judging. You all deserve a great big THANK YOU!

If you have any comments or feedback on the Level Best Awards program please email me or any Board member your thoughts. We strive to improve the program to meet the needs of the contractors and market which we live.

As noted in last month's newsletter, Fox Cities Habitat ReStore and Fox Valley NARI have partnered to have a NARI Ask-A-Pro program the third Saturday of every month. The purpose of the Ask-A-Pro program is to provide a do-it-yourself forum for customers at the ReStore that will drive customers and purchases to both the ReStore as well as to your businesses. Thank you to Arn's Cabinets for hosting the February 19 session. We are looking for simple DIY topics/projects for fixing, remodeling or updating homes. Showcase your business Saturdays from 1:00 to 2:00. The days reserved for NARI professionals to fill are:

- March 19
- April 16: *ReStore Earth Day Event – must be an Earth Friendly forum*
- May 21
- June 18

For more information and to reserve your spot please contact Diane Angeletti Habitat ReStore Special Events Manager at 920-967-8901.

Finally, please mark your calendars for Wednesday, March 16<sup>th</sup> 6:00 pm at Liberty Hall in Kimberly as we are proud to have Compliance Assistance Specialist, Kelly Bubolz, from the US Department of Labor/OSHA present as our guest speaker. Those of you looking for ideas and suggestions on how to keep your workplace safe as well as compliant should definitely attend.

With St. Patrick's Day in sight, who knows what other blarney might get stirred up during the evening??

Look forward to seeing you there!

Craig Le Beau  
President

## Fox Valley NARI Membership Blitz

How are your recruiting efforts going? Every day you work with contractors, sub-contractors and suppliers that are quality, reputable businesses that are not NARI members. Have you spoken to them about NARI? Have you asked them to join NARI? If not, or if it has been a while, this is your opportunity to introduce NARI to them and get rewarded in the process! The Membership Blitz is on! It is a focused campaign to obtain more quality and qualified members to join our Fox Valley NARI Chapter.

From now until June 1 the teams will compete to recruit the most qualified members. To be counted the new proposed member must complete and submit an application to the Chapter. The Board will review the application in the same process all applications are reviewed and voted on. If the member meets the requirements and standards of the Chapter, they will be voted in and accepted. At that point the new member is classified as an official new member for the recruiting current member and competition. That new member then becomes a member of your team and is eligible to participate in the competition.

Of course everyone wants to know - What's in it for me? Well not only a greater networking pool of members, new potential business partners, a stronger Chapter, greater NARI awareness in the industry and community and if that isn't enough how about a \$10 gas gift card for each approved new member! The team which brings in the most new approved members wins the competition. Besides bragging rights, each current member that recruited a new member receives an additional \$10 gift card for each new member!

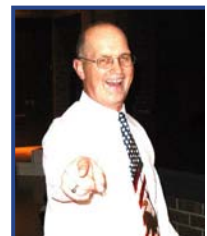
The Fox Valley NARI Website ([www.remodelfoxvalley.com](http://www.remodelfoxvalley.com)) is a great resource of information and materials to help you in your recruiting efforts. The membership application can be found here [www.remodelfoxvalley.com/pdf/FVNari\\_member\\_app.pdf](http://www.remodelfoxvalley.com/pdf/FVNari_member_app.pdf). If you would like membership recruitment folders please call or email the Chapter office at 920-832-9003 or [info@remodelfoxvalley.com](mailto:info@remodelfoxvalley.com).

Results thus far: Congratulations Bud Louison, Wisconsin Building Supply, for sponsoring new member Andersen Windows and Diane Welhouse, Welhouse Construction Services, LLC, for sponsoring new member Ademino & Associates, Inc.! That is one new member each for the Blue Blizzard Team and the Handy Little Fockers Team!

<b>Team - Blue Blizzard</b>	<b>Team – Raehl Rally Rats</b>	<b>Team - Handy Little Fockers</b>
<b>Bud Louison Wisconsin Building Supply</b>	<b>Tod Raehl, CR Tod Raehl Remodeling and Construction</b>	<b>Becky Herring StairGoddess, LLC</b>
City Wide Insulation	Advanced Home Technologies	ABC Supply Co., Inc.
Der Meister, Inc.	Arn's Cabinets, Inc.	American Kennedy Hahn Appliance
Faith Technologies, Inc.	D & D Excavation & Landscaping	Appleton Housing Authority
Home Depot	East Wisconsin Savings Bank	Baeten Building & Remodeling, LLC
Lee Nimmer Insurance Agency	Habitat for Humanity ReStore	Distinctive Renovations
Midwest Restoration	Keith Petersen Plumbing, Inc.	Creative Openings, Inc.
Mike Howe Builders, Inc.	Pella Windows & Doors	Eagle Graphics/Eagle Sign & Design
Miller Construction Services, LLC	Ribble Group, Inc.	Epiphany Law, LLC
Pete Noffke Construction, Inc.	Sullivan's Cleaning & Restoration	Fox Cities Magazine
Rebuilding Together Fox Valley	Timber Innovations, LLC	Fox Valley Technical College
Sierra Construction, LLC	Valley Planing Mill, Inc.	Klein-Dickert Co., Inc.
TriCity Glass & Door, Inc.	Wilco Cabinet Makers, Inc.	Mosquito Creek, LLC
WASCO		Scott's Electrical Solutions, LLC
Weatherguard Systems, Inc.		Welhouse Construction Services, LLC

### General Membership Meeting – April 20 – Bill Collar

Don't miss motivational speaker, Bill Collar, and his dynamic presentation "If It Is To Be: It's Up To Me" emphasizing the value of keeping a positive attitude as the key to personal motivation and enjoying life. Numerous anecdotes and historical references are used to illustrate the importance of maintaining a great attitude. Plan now and bring your key staff for a spring warm up and rewarding dinner and presentation!



# NEW MEMBER SPOTLIGHT

## Welcome! Ademino & Associates, Inc.



Ademino & Associates, Inc. is a full service Independent Insurance Agency. Founded in Kimberly in 1928, the agency is locally owned and currently has 27 associates. Ademino & Associates, Inc. specialize in providing Business Insurance for firms of all sizes, and they currently insure more than 50 Contracting/Construction Businesses. Ademino & Associates, Inc. represent several top rated insurance companies and also offer coverage for Automobile, Homeowners and other Personal Insurance needs. To learn more visit [www.ademino.com](http://www.ademino.com) or to have your insurance program reviewed or quoted contact Patrick Heuring at 920-734-3110 ext. 15 or email Patrick at [pheuring@ademino.com](mailto:pheuring@ademino.com).

## Welcome! Andersen Windows



The privately owned business was founded in 1903 by Danish immigrant Hans Andersen and his family in Hudson, Wisconsin, where logs arrived via the St. Croix River. Today, Andersen Corporation is an international enterprise employing over 9,000 people at more than 20 locations with headquarters in Bayport, Minnesota, a 2.8 million-square-foot facility that covers 65 acres. Andersen annually manufactures more than six million wood windows and doors, with sales worldwide. Andersen Windows and Doors is an industry leader due to their UV protection, solid wood construction and low maintenance longevity. To learn more visit [www.andersenwindows.com](http://www.andersenwindows.com) or contact Joe Weber 920-420-1727 or [jweber@andersencorp.com](mailto:jweber@andersencorp.com).

### Special thank you to the following members who have renewed their membership!

◆ Welhouse Construction Services, LLC

Fox Valley NARI membership is at 45 members! Be sure to partner with and patronize your fellow members. A full list of members can be found at [www.remodelfoxvalley.com](http://www.remodelfoxvalley.com).

# CALENDAR OF EVENTS



March 16	General Membership Meeting, Liberty Hall US Department of Labor/OSHA – Safety Regulations Residential Construction	6:00 pm
March 17	<b>Happy St. Patrick's Day!</b>	
March 30 – April 2	NARI Spring Business Meeting Jersey City, New Jersey	
April 6	Fox Valley NARI Board of Directors Meeting, Plum Hill Café	5:30 pm
April 20	General Membership Meeting, Liberty Hall Bill Collar, Motivational Speaker, If It Is To Be: It's Up To Me!	6:00 pm
May 4	Fox Valley NARI Board of Directors Meeting, Plum Hill Café	5:30 pm
May 18	General Membership Meeting, Liberty Hall Epiphany Law, LLC	6:00 pm
June 1	Fox Valley NARI Board of Directors Meeting, Plum Hill Café	5:30 pm
June 10	Annual Golf Outing, High Cliff Golf Course	

Unless otherwise noted, General Membership Meetings are held the third Wednesday of the month at Liberty Hall & Conference Center. Networking begins at 6:00 pm with dinner and program following.