

MEETING NEWS

General Membership Meeting Succession Planning – Planning for the Future Epiphany Law, LLC – Melissa DeVantier, Attorney at Law

Wednesday May 18, 2011

Gathering: 6:00 pm – Dinner and Networking: 6:30 pm – Program 7:00 pm

Liberty Hall Banquet & Conference Center

800 Eisenhower Drive
 Kimberly, WI 54136



Succession planning is, to some, an admission of their own mortality. Understandably why so many of us put it off. But without a plan, we can't ensure that our loved ones and businesses are protected. We take the risk of creating additional trauma to our families and businesses due to some unexpected accident or event. If you don't have one, a succession plan should be on your mind regardless of your age to ensure your legacy and business succeeds.

To get you started Melissa DeVantier, Attorney at Law, Epiphany Law, LLC, will present on the topic of estate and business succession planning. Melissa will get you started on evaluating your estate planning goals and what can be done to achieve those goals. Those processes range from wills, marital property agreements, and powers of attorney to advanced trusts and estate tax planning techniques. In addition to estate planning, Melissa also practices business transactional law and often finds that the two services overlap significantly. For example, business owners generally require an estate plan to ensure that their business interests transfer to their chosen successor. On the other hand, families sometimes learn that a business structure such as a limited liability company or family limited partnership may help in preserving family treasures so they are enjoyed by future generations. Please join your fellow Fox Valley NARI members as we discuss this important topic to all of us. Your questions are welcome and encouraged.



Advanced reservations are required for this dinner meeting. Please RSVP online at www.remodelfoxvalley.com your attendance and that of any other business partners or guests no later than the end of business on Monday May 16. Payment can also be paid upon registration at the meeting. Checks can be made out to Fox Valley NARI. Diane Welhouse can be reached at 920-585-4794 or email info@remodelfoxvalley.com. Meetings are included for one person per business membership. For all other attendees, meetings are \$20.00 per person.

MISSION

Promote professionalism, education and ethics within the remodeling industry throughout the Fox Cities

VISION

Committed to providing innovative vision and exemplary leadership in support of industry excellence

FOX VALLEY NARI CHAPTER

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920-832-9003

Info@remodelfoxvalley.com

www.remodelfoxvalley.com

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Tri City Glass & Door President Announces Retirement

Longtime member and friend to Fox Valley NARI, President of Tri City Glass & Door, Charles Bender, announces his retirement. After 37 years on September 10, 2011 Chuck will retire. He has enjoyed his career with Tri City Glass & Door and feels it is time to move on. In good health Chuck would like to accomplish a few personal goals and spend more time with his family and friends. In light of his retirement, Tri City Glass & Door had a succession plan in place and have been training other staff members to do his job for the last five years. Congratulations to Larry Bender who will assume the Presidency position in September. Chuck feels confident that Tri City Glass & Door is poised to continue onto the next level.

Fox Valley NARI thanks Chuck for his years of service to Tri City Glass & Door and for being a supporter of the Chapter. Chuck and his wife Nancy attend meetings regularly and frequently bring guests as well. On behalf of all the Fox Valley NARI members we wish Chuck well in his future endeavors.

Thank you Plum Hill Café and Art!



313 Dodge St. Kaukauna, WI 54130 phone: 920.766.9090

Thank you Plum Hill Café and Art for the generous hospitality in hosting the Fox Valley NARI monthly board meeting.

NEW MEMBER SPOTLIGHT

**Special thank you to the following members
who have renewed their membership!**

♦ D & D Excavating & Landscape Service, Inc.

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Gift Basket Ideas Made Easy!

So you or your company wants to do something for the Fox Valley NARI Annual Golf Outing and you don't know what. How about a gift basket to be raffled or auctioned off? Not sure where to begin. Start here! Making a gift basket can be very satisfying knowing you created and personalized it from you or your business.

Start by picking a theme. Any holiday, sports, food, beverages, movies, gardener, spa, sweet lover, fishing, barbeque, coffee, pets or of course golf! Once you have your theme shop at the appropriate store and pick up a few items that support your theme and budget. As you shop, consider if there is an item supporting your theme that could be used as the basket. A gift basket doesn't have to be in a basket. Try plant pots, watering can, hat box, ice bucket, any sports helmet, sports bag, cutting board, cooking pot or container. Ideas are endless. Be creative!

Once you have your items and basket fill the bottom of the basket or container with filler such as crumpled up or shredded tissue paper to raise the base on which you will place your gifts so they can be seen. Place your items on top of the filler and fill in the bare spaces with more filler. You can either place the tallest item near the center and other items around it, from the next tallest to the shortest - facing the outer edge of the basket. With this method the basket should look balanced. Alternately, the smaller items can be placed at the front and taller items at the back so the gift basket actually has a front and back. This method is usually simpler. Adequate filler is required to keep items in place. You may have to anchor certain objects with double sided tape or glue dots.

The gift basket is usually wrapped to help keep the contents in place and/or to protect the contents from moisture. It also stops people from handling the items in the basket. Cellophane bags are often used to wrap gift baskets. Place the gift basket inside the bag. Gather at the top and tie with a ribbon. Add a bow. Shrink wrap and shrink bags are also commonly used. If you are not worried about protecting the gift from moisture, tulle or sheer netting is a nice gift basket wrap as well. Whatever method you choose just make sure the wrapping is clear enough so people can see the items in the basket. Your local dollar store has many options providing the wrapping and ribbon in one package. Remember to add your business card and/or a compliments card either in the basket and/or tied with the ribbon and bow to promote your business. If you have any business branded items be sure to include those as well! Finally, when organizations receive your gift donation they have different means in which to raise funds with it be it raffle, silent auction, live auction or awarded prize. Provide the event organizers an estimated value of your gift to help them determine the best use.

Here are some great starting ideas to create and donate of gift basket with your companies name and logo for recognition.

Stock Up the Bar Basket - fill an ice bucket with items like a bottle opener, cork screw, cherries/olives, cocktail napkins, fancy toothpicks, drink stirrs, bartenders guide, glasses, pitcher, bloody mary mix, old fashion mix, margarita mix, beer, wine & more!

Cooks or Spice Lovers Basket . fill a crock pot or mixing bowl with various spices, your favorite chili recipe and all the nonperishable fixings, cook book, gift card to local grocer or meat market, kitchen utensils, grilling utensils, cutting board, hot pads, kitchen towels, and Tums!

Family Fun Night Basket . board games, cards, movies, movie rental gift cards, popcorn, pretzels, snack bowl, candy, blanket throw, hot chocolate

Tailgate Party Pail . galvanized pail/beverage bucket or cooler and fill it with football, soccer ball, Frisbee, popcorn, tortilla chips, salsa, variety of nuts, mustards, pretzels, beverages, grilling utensils, charcoal, matches, condiments

Car Emergency Basket . Blanket, flashlight, cables, ice scraper, hazard lights, tire gauge, bottle water, granola bars, gloves, hat, scarf, ear muffs

Spa and Relaxation Basket . back massager, pedicure brush, foot lotion, eye mask, slippers, bath pillow, bath loofah, candles, bath gel, bubble bath, body lotion, towels, relaxation music CD, chocolates, potpourri

Jack of All Trades Box . use an all-purpose tote, tool box or tool apron and fill it with a hammer, screwdriver, nails, wrench, socket set, flashlight, picture hooks, popcorn, tortilla chips, salsa, variety of nuts, mustards, pretzels, beverages

Fox Valley NARI Membership Blitz

How are your recruiting efforts going? Every day you work with contractors, sub-contractors and suppliers that are quality, reputable businesses that are not NARI members. Have you spoken to them about NARI? Have you asked them to join NARI? If not, or if it has been a while, this is your opportunity to introduce NARI to them and get rewarded in the process! The Membership Blitz is on! It is a focused campaign to obtain more quality and qualified members to join our Fox Valley NARI Chapter.

From now until June 1 the teams will compete to recruit the most qualified members. To be counted the new proposed member must complete and submit an application to the Chapter. The Board will review the application in the same process all applications are reviewed and voted on. If the member meets the requirements and standards of the Chapter, they will be voted in and accepted. At that point the new member is classified as an official new member for the recruiting current member and competition. That new member then becomes a member of your team and is eligible to participate in the competition.

Of course everyone wants to know - What's in it for me? Well not only a greater networking pool of members, new potential business partners, a stronger Chapter, greater NARI awareness in the industry and community and if that isn't enough how about a \$10 gas gift card for each approved new member! The team which brings in the most new approved members wins the competition. Besides bragging rights, each current member that recruited a new member receives an additional \$10 gift card for each new member!

The Fox Valley NARI Website (www.remodelfoxvalley.com) is a great resource of information and materials to help you in your recruiting efforts. The membership application can be found here www.remodelfoxvalley.com/pdf/FVNari_member_app.pdf. If you would like membership recruitment folders please call or email the Chapter office at 920-832-9003 or info@remodelfoxvalley.com.

Get in the Swing with the 13th Annual Fox Valley NARI Golf Outing Friday June 10, 2011

The Fox Valley NARI largest outing and fundraiser of the year is fast approaching!
Are you involved yet? If not, now is the time!

Do you golf or know anyone who enjoys an afternoon at the links? Tee times are filling up fast so submit your entry or get your foursome together and have a fun afternoon at High Cliff Golf Course. The outing is open to anyone so bring co-workers, suppliers, business partners, family or friends. For \$90 per person they will enjoy a fun filled afternoon of 18 holes of golf with cart in a shotgun scramble format. There will be lunch, goody bags for everyone and surprise challenges on the course to win cash and prizes. There will also be various prizes awarded for your skills on the course. After golf there will a cocktail hour and family style dinner full of more opportunities to network and take home prizes and gifts. What a great way to spend a Friday afternoon and evening!

Not a golfer? No problem! We have many volunteer opportunities available! Pending your schedule, in the morning we have setup and registration. In the late afternoon and evening we have dinner setup, auction and raffle prize setup and selling of raffle tickets. If you have most of the day available and would enjoy an afternoon relaxing on beautiful High Cliff Golf Course meeting and networking with people, we have several hole challenges that need administration. Bring a friend and enjoy the afternoon outdoors helping Fox Valley NARI raise funds! Volunteers will be treated to a complementary dinner after the outing.

So you're not a golfer and other commitments will keep you from volunteering. We still have opportunities for you to be involved! Be a sponsor or donate prizes, raffle items or gifts. There are many ways to advertise your business by sponsoring a hole, the practice green, beverages or carts. How about donating a hole prize, an auction item or raffle item. If your business doesn't have items to provide, feel free to make up gift baskets with your business name on it! We are also looking for items to fill our golfers' goody bags (this will require a minimum quantity of 100).

The following pages of this newsletter are the golf registration form and sponsorship forms. If you have any questions, wish to discuss other sponsorship opportunities or donations or have an interest in signing up to volunteer; please contact the Fox Valley NARI office at 920-832-9003 or by email at info@remodelfoxvalley.com. We look forward to seeing you at the golf outing! FOUR!!

13th ANNUAL FOX VALLEY NARI GOLF OUTING



High Cliff
Golf Course



FRIDAY
JUNE 10, 2011

NARI
NATIONAL ASSOCIATION OF
THE REMODELING INDUSTRY
FOX VALLEY
CHAPTER

PROGRAM



10:30 TO 11:45 AM

- ◆ REGISTRATION
- ◆ PRACTICE GREEN
- ◆ LUNCH

11:45 AM TO NOON

- ◆ WELCOME AND ANNOUNCEMENTS

NOON TO 5:00 PM

- ◆ SCRAMBLE SHOT-GUN START

5:00 TO 6:00 PM

- ◆ COCKTAIL HOUR
- ◆ RAFFLE SALES

6:00 PM

- ◆ DINNER

6:45 PM

- ◆ NARI OVERVIEW
- ◆ GOLF RESULTS
- ◆ HOLE PRIZES
- ◆ CONTESTS
- ◆ RAFFLES

EVENT REGISTRATION



COMPANY: _____

NAME: _____

EMAIL: _____

TELEPHONE: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

ENTRY FEE:

- \$340 PER FOURSOME \$90 PER INDIVIDUAL

GOLFER 1: _____

GOLFER 2: _____

GOLFER 3: _____

GOLFER 4: _____

DINNER ONLY OPTION:

- \$25 PER PERSON X _____

ONLINE REGISTRATION AND PAYMENT AT WWW.REMODELFOXVALLEY.COM

ENCLOSED IS A CHECK (PAYABLE TO FOX VALLEY NARI) FOR: _____

PAYMENT MUST BE INCLUDED TO SECURE RESERVATION!

MAIL TO: Fox Valley NARI, P. O. Box 1152, Appleton, WI 54912-1152
920-832-9003 OR INFO@REMODELFOXVALLEY.COM

VOLUNTEERS NEEDED!

THE FOX VALLEY NARI GOLF OUTING IS A RAIN OR SHINE EVENT. IN THE EVENT OF A RAINOUT, THE EVENING PROGRAM WILL START WITH COCKTAILS AT 5:00 PM. THERE WILL BE RAIN CHECKS FOR GOLF. PLEASE DRINK RESPONSIBLY AND SELECT A DESIGNATED DRIVER FOR THE OUTING.

APPROPRIATE GOLF ATTIRE REQUIRED. NO CUT-OFFS, TANK TOPS OR T-SHIRTS, PLEASE.

PROCEEDS BENEFIT FOX VALLEY NARI AND ITS CHARITABLE PROGRAMS.



DEADLINE FOR GOLF TEAMS AND DINNER REGISTRATION IS WEDNESDAY JUNE 1. SPACE IS LIMITED.

THE FOX VALLEY NATIONAL ASSOCIATION OF THE REMODELING INDUSTRY IS THE HOMEOWNERS RESOURCE FOR FINDING QUALITY CONTRACTORS, DESIGN-BUILD FIRMS, SUPPLIERS AND OTHER RELATED PROFESSIONALS IN NORTHEASTERN WISCONSIN. FOX VALLEY NARI IS A NON-PROFIT TRADE ASSOCIATION WHOSE MEMBERS PLEDGE TO UPHOLD THE ASSOCIATION'S CODE OF ETHICS AND ARE DEDICATED TO PROFESSIONALISM AND INTEGRITY OF THE REMODELING INDUSTRY.

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FRIDAY
JUNE 10, 2011

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- ◆ HOLE PRIZES
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- ◆ RAFFLES

PROCEEDS BENEFIT FOX VALLEY NARI AND ITS CHARITABLE PROGRAMS.



DEADLINE FOR SPONSORSHIP REGISTRATION IS WEDNESDAY JUNE 1. SPACE IS LIMITED.

SPONSORSHIP OPPORTUNITIES



CALL OR E-MAIL FOX VALLEY NARI FOR MORE INFORMATION AND OTHER SPONSORSHIP OPPORTUNITIES!
920-832-9003 OR INFO@REMODELFOXVALLEY.COM

COMPANY: _____

NAME: _____

EMAIL: _____

TELEPHONE: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

ALL SPONSORSHIPS ARE RECOGNIZED IN THE GOLF RULES AND EVENTS FLYER, DINNER PROGRAM BOOK, FOX VALLEY NARI NEWSLETTER AND WEBSITE, PLUS:

LUNCH SPONSOR – SIGNAGE AT LUNCH WITH COMPANY NAME AND LOGO \$500

BEVERAGE SPONSOR – ONE ON COURSE DRINK COUPON PER PERSON WITH COMPANY NAME AND LOGO \$400

GOLF CARTS SPONSOR – SIGNAGE WITH COMPANY NAME AND LOGO PER CART \$250

PUTTING GREEN SPONSOR – SIGNAGE AT GREEN WITH COMPANY NAME AND LOGO \$250

HOLE SPONSOR – SIGNAGE AT TEE BOX WITH COMPANY NAME AND LOGO \$100

DONATE ITEM(S) FOR HOLE PRIZES, GIFT BAGS, AUCTION AND/OR RAFFLE.
ITEM(S) DESCRIPTION:

ENCLOSED IS A CHECK (PAYABLE TO FOX VALLEY NARI) FOR: _____

AUTHORIZING SIGNATURE: _____ DATE: _____

FOX VALLEY NARI IS A NON-PROFIT ORGANIZATION – CONTACT YOUR TAX ADVISOR REGARDING TAX DEDUCTIBILITY

MAIL TO: FOX VALLEY NARI, P. O. BOX 1152, APPLETON, WI 54912-1152

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Congratulations Fox Valley NARI Rick Willer Scholarship Winner – Ryan Lohff

Each year monies raised at the Fox Valley NARI golf outing are partially used to fund the chapters annual Fox Valley NARI Rick Willer Scholarship program. Fox Valley NARI supports member Fox Valley Technical College (FVTC) in their efforts to continue to grow their Residential Building Construction Program through the donation of a scholarship. Each year students apply for the scholarship including obtaining instructor evaluations. The FVTC Scholarship Review Committee comprised of retired faculty and representatives from each instructional area review all applications including grade transcripts and financial aid reports and make the winning selections.

On May 11 FVTC held their Spring 2011 Scholarship Awards Program. Fox Valley NARI Treasurer, Diane Welhouse, attended the program presenting student Ryan Lohff with his \$500 Fox Valley NARI Rick Willer Scholarship. Ryan will be using the scholarship to help him complete his studies in Residential Building Construction. Ryan 18 years old is from Clintonville, WI and attended Clintonville High School. He graduated from high school in 2010. After college Ryan would like to work for a carpentry or home building construction company in the Fox Valley.

The Fox Valley NARI Scholarship was named for Rick Willer after his untimely lost battle with cancer. Rick was a member of the Tri-City Glass & Door sales team and a very strong supporter of NARI. He was president of our chapter for many years. He is seen in many photographs from the chapter's history demonstrating this dedication and support. Below pictured left is Rick Willer with Fox Valley NARI Scholarship winner Kyle Mueller in 1999. Pictured right are current Treasurer, Diane Welhouse, and the 2011 winner Ryan Lohff.



CALENDAR OF EVENTS



| | | | |
|--------------|---|---|---------|
| May 18 | General Membership Meeting, Liberty Hall Epiphany Law, LLC . Succession Planning |  | 6:00 pm |
| June 2 | Fox Valley NARI Board of Directors Meeting, Plum Hill Café Membership Blitz Ends | | 5:30 pm |
| June 10 | 13 th Annual Fox Valley NARI Golf Outing, High Cliff Golf Course | | |
| June 13 | Rebuilding Together Fox Valley Annual Golf Outing | | |
| July 7 | Fox Valley NARI Board of Directors Meeting, Plum Hill Café | | 5:30 pm |
| August 4 | Fox Valley NARI Board of Directors Meeting, Plum Hill Café | | 5:30 pm |
| September 7 | Fox Valley NARI Board of Directors Meeting, Plum Hill Café | | 5:30 pm |
| September 21 | General Membership Meeting, Liberty Hall | | 6:00 pm |

There are no General Membership Meetings June, July and August. Meetings resume September.

Unless otherwise noted, General Membership Meetings are held the third Wednesday of the month at Liberty Hall & Conference Center. Networking begins at 6:00 pm with dinner and program following.